



July 2005



CIO of the Commonwealth
Lem Stewart

From the CIO

Welcome to VITA's first Service Bulletin, our e-newsletter for local government. VITA is here to serve you! With this publication, we will help you take advantage of the state's IT assets and contracts by sharing available opportunities. This first issue focuses on the benefits you can realize from the Commonwealth's contract with Verizon. Future issues will focus on other services that offer value to you. We look forward to serving you, and invite all comments, ideas and suggestions.

Sincerely,

VITA's Direct Service Plan with Verizon Offers Localities Significant Savings

Could your telecommunications budget use some help? VITA's Verizon contract for enhanced local voice and broadband data services offers flexibility, savings and direct billing for localities in the Verizon service area.

- **5% discount above already low VITA rates**
- **VITA's combined buying power**
- **No formal procurement action needed**
- **Maintain your own ordering and billing; no VITA surcharge**



What Customers Are Saying:



The DSP plan has allowed us to continue our direct relationship with Verizon while offering significant cost savings along with "state level - big brother" protection. Flexibility in obtaining desired telecom services necessary to satisfy the City's ever changing needs were available, while we benefitted from a statewide contract to secure cost savings totaling over \$300,000 during the initial contract period. Additionally, the VITA telecom team is service-oriented and committed to making themselves available to help answer questions and resolve issues concerning the contract or general telecom inquiries.

- Art Vandegrift, Communications Systems Manager, City of Newport News

To Start Saving, Call VITA's Customer Care Center Today!

VITA's Customer Care Center will quickly direct you to the correct VITA telecommunications professional for your area. You'll then receive a thorough analysis and estimate of savings your locality could realize by converting to the VITA/Verizon contract. Contact the **VITA Customer Care Center** today!



VITA Customer
Care Center

vccc@vita.virginia.gov

Richmond Area 804-786-3932

Toll Free 1-866-637-8482



Secretary Huang

2005 Governor's Technology Awards

Secretary of Technology Eugene Huang has announced the call for entries in five categories for this prestigious competition. Check the [guidelines](#) and enter your locality's project for this outstanding recognition today! Entries are due by August 15, 2005. Awards will be presented by Secretary Huang at **COVITS 2005**.

Please note that this service offering may be one of several available under contract with VITA. We encourage you to visit the [VITA website](#) to review other competitive service offerings and compare value for your organization. Some services may not be available in your service area. Our customer service representatives are always happy to help!

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